

*International Symposium, October 1 and 2*

## **Speaker biographies part II**

*Hueppi – Zwahlen*



**Rolf Hueppi**  
**Founder & Executive Chairman**  
**ParaLife**

Rolf Hüppi is the founder and promoter of ParaLife, and since its formation in 2006, the Executive Chairman of ParaLife Holding AG. Mr. Hueppi engages in projects and businesses which provide access to affordable and efficient insurance and other financial services products in emerging market economies. He focuses in particular on the financial protection needs of people in low income and underprivileged sectors.

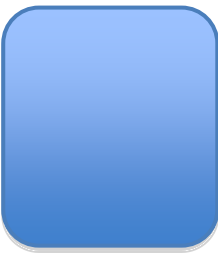
Mr. Hueppi, born in Switzerland in 1943, had a long career with Zurich Insurance Group (Zurich Financial Services), which he joined in 1963. He headed up Zurich's operations in India, held various positions for the company in the United States, and led Zurich's International Division, serving the insurance and risk management needs of customers around the world. In 1983, he was appointed to the Group Executive Board with oversight responsibility for the group's activities throughout North America, the United Kingdom, Asia, and Australia. He was also appointed CEO of Zurich's U.S. operations. He became COO in 1988 and president and CEO of Zurich Group in 1991. In 1993, Mr. Hüppi joined the board of directors and was elected chairman in 1995. He resigned as CEO and chairman in 2002.

Mr. Hueppi chairs various private equity firms and partnerships. He is an International Counselor at the Center for Strategic and International Studies (CSIS) in Washington and a Batten Fellow at the Darden Business School, University of Virginia, Charlottesville, VA.



**Jennifer Isern**  
**Lead Microfinance Specialist and Expert on China**  
**CGAP**

Dr. Jennifer Isern brings 21 years of experience in 50+ countries, including five years managing financial services institutions in West Africa. Dr. Isern joined CGAP in 1996, and she coordinates CGAP's work in Africa and China, although she works globally. She has led several CGAP initiatives and authored more than 50 publications on money transfers, anti-money laundering, bank entry in microfinance, appraisal guides for networks and MFIs, African microfinance, informal finance in India, international networks, and capacity building programs. Prior to joining CGAP, Dr. Isern was the Regional Technical Adviser for economic development in West and Central Africa with CARE International, where she designed, managed, and evaluated microfinance institutions. In addition, she worked for USAID in Costa Rica and Senegal, UNDP in New York, AT&T's international division, and other public and private sector consulting assignments. Dr. Isern received her master's degree from Princeton University and her doctorate from Nova Southeastern University, and she is a CFA charterholder.



**Emmanuelle Javoy,**  
**Managing Director**  
**Planet Rating**

Emmanuelle Javoy became Managing Director of Planet Rating in February 2008 after joining the Planet Rating team in May 2003 as Senior Analyst and being its Technical Director for several years. She has already carried out more than forty missions, in Africa, the Middle East, Eastern Europe and Asia. She has revised Planet Rating's analytical tools and is in charge of the training process for new analysts. Her focus since 2004 has been on the development of new rating services such as mini-ratings and social performance ratings. Before joining Planet Rating, Emmanuelle worked as a consultant with the Boston Consulting Group. She graduated from the Ecole Supérieure de Commerce de Paris.



**Tian Jianhua**  
**Deputy Director General,**  
**Cooperative Finance Supervision Department, CBRC**

Mr Tian Jianhua has a long working experience in the field of rural finance, especially the experience and practice of RCC reform and supervision. He also has rich experience as a senior local government official in Guizhou province. Mr Tian Jianhua has done lots of research on microfinance and made relevant policies to encourage all banking industry to expand microfinance business. He has participated directly in formulating policy for adjusting and relaxing the banking market access in rural areas.



**Gao Jianhui**  
**Deputy Division Chief of Micro and Small Enterprises**  
**China Development Bank**

Mr JianHui has been working in the people prosperity center of China Development Bank since 2004. He participated into the due diligence investigations of 12 partner banks and is responsible for prior examination, approval, management and data statistics of the projects. As the main participator, he has completed the compilation of Appraisal guideline of micro finance Partner Banks and Appraisal guideline of micro finance institutions which has been released to branches for implementation and achieved good effects.

Mr Jianhui participated into business cooperation and coordination with such external organizations as WB, KFW, UNDP, IFC, CGAP, ACCION and Planet Finance China. His achievements include conclusion of on-lending loans agreements with WB and KFW, initiation of UNDP GSP Financial Fund, multiple justifications of service company mode with ACCION and launch of the pilot project.

In 2005 Jianhui took part in the one-month theoretic and onsite trainings in Germany and Serbia; in 2006 he attended the international microfinance training held by WB, ADB and Long-distance Training Center of Tokyo and was granted the graduate certificate; and in 2007 attended the international microfinance training organized by ADFIAP and was granted the graduate certificate.

From 2002 to 2004, Jianhui served as the customer manager of Beijing Branch, China Development Bank, being mainly responsible for highway and urban road projects. Outstanding loans of RMB3 billions were under his management, but no arrears occurred. In the meantime, he participated in many discussions and topic studies about urban infrastructure projects of Beijing.

Between 1998 and 2002, Jianhui worked with China Road & Bridge Corporation and a Sino-U.S. joint consulting company. There, he was principally engaged in transportation facilities design, construction, consultation, tendering, procurement and payment of bills.

Gao Jianhui holds a bachelor degree in Civil Engineering from the DaLian Polytechnic University and at the moment he is studying finance at the China Central Finance and Economics University.



**Wang Jun**  
**Financial Sector Coorcinator**  
**World Bank China**

Wang Jun holds an Economics Degree from George Washington University, an Masters Degree in English Literature from Peking Foreign Trade Institute (now University of International Business and Economics), and a Bachelor in the English Language from Heilongjiang University.

Wang Jun has been working in the World Bank since June 1999. He is Lead Financial Sector Specialist in the EAP Region and Coordinator for the World Bank financial sector program in China. Before he served in the International Monetary Fund twice: first as a Reviser in the Bureau of Language Services from 1984-86 and then as an Economist in the Asian Department from 1990-93.

After graduating in 1981, Wang Jun joined the People's Bank of China and served in various positions, including Deputy Director-General and later Acting DG of Department I of Banking Supervision; Deputy Director-General of Comprehensive On-site Examination Department; Division Director in the Foreign Financial Institutions and International Departments, respectively. In his earlier days, Wang Jun worked variously as a forest worker, a coal miner, a foreign trader, and a primary school teacher.

Working for PBC, Wang Jun initiated and actively promoted reform of loan classification in China including related reforms in loan loss provisioning, accrual norms and bad debt write-offs. In the past several years his focus has been in promoting reform and development in rural finance, micro and small business finance, reform of state-owned commercial banks and policy banks, and banking regulation and supervision. His interest includes promoting catastrophe risk management and funding system reform.



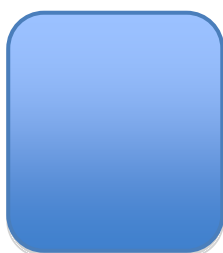
**Jean-Pierre Klumpp**  
**Chief Executive Officer**  
**BlueOrchard**

Prior to his appointment to Chief Executive Officer of BlueOrchard Finance S.A. in August 2008, Jean-Pierre Klumpp was BlueOrchard Finance S.A.'s Chief Operating Officer (COO) since June 2007. He came to BlueOrchard from a successful career in the banking sector holding increasingly senior positions in a variety of fields. In his last position before joining BlueOrchard, he was a member of the Private Banking Executive Committee of Bank Julius Baer Ltd. in Zurich. Prior to this, he held the following executive positions: CEO of Ehinger & Armand von Ernst AG in Zurich and COO of Ferrier Lullin & Cie SA in Geneva (both private banks of the UBS group), and Chief Administrative Officer of Merrill Lynch Bank Suisse S.A. in Geneva. He started his career with the Swiss Bank Corporation (now UBS), where he held various positions in private banking administration and support, organizational consulting and application development, with postings in Geneva, New York and Basel. Jean-Pierre Klumpp holds a BA in Business Administration from the Haute Ecole de Gestion of Lausanne, Switzerland.



**Cécile Koller**  
**Head Research**  
**Responsibility Social Investments**

Cécile Koller is heading Responsibility's Research Department. Responsibility Social Investments AG is one of the world's leading social investment companies. With its investment products, Responsibility enables people at the base of the global income pyramid to have access to markets, information and other services important for their development. Private and institutional investors can thus contribute to positive social development and at the same time aim for a financial return in a professional manner. Cecile is responsible for thematic research and exploring new investments with the potential to generate social and financial returns. Responsibility's Social Performance Reporting as well as the company's country and market risk monitoring are part of the research department's activities. Cécile joined Responsibility in 2005, initially working as an investment analyst for Latin America. She started her career as a consultant at BHP-Brugger and Partners, a Swiss based consultancy where she acted as program manager of the annual sustainability conference for „The Sustainability Forum Zurich“. Prior to joining Responsibility, Cecile worked in an education and training program for micro entrepreneurs in Argentina. Cecile studied history and economics and holds a MA from the University of Zurich.



**Anne Françoise Lefevre**  
**Head of WSBI Institutional Relations**  
**World Savings Bank Institute**

Anne Françoise Lefevre has been working with WSBI since 2004. Currently as a Head of WSBI Institutional Relations at WSBI since 2007 Anne Françoise Lefevre is responsible for building and strengthening contacts with international and regional financial institutions, policy-makers and stakeholders, in order to promote WSBI member banks' interests and raise their profile as efficient and responsible retail banking players. Before as Adviser to the Managing Director at WSBI she contributed to the definition of the organisations' strategic orientations and priorities, and to the coordination of their activities.

Before joining WSBI Lefevre held the position of Principal Consultant in Financial services Department of Weber Shandwick between 2002-2004 and prior to that for five years she was a Single Market Affairs Adviser at Comité Européen des Assurances.

Lefevre holds a Master (DESS) degree in International Business Law from Renne University I as well as LLM in European Legal Studies from the University of Exeter.



**Yu Li**  
**Director**  
**Research Bureau, People's Bank of China**

Ms. Yu Li is working in the Research Bureau of the People's Bank of China. She is a section director and her main work is studying rural finance and microfinance.

Ms. Yu Li graduated from China Nankai University and gained economics Bachelor Ddgree in 1982.

Since 1982, Li has been working in the People's Bank of China. She worked in the following departments: Planning Department, Fund Department, Interest Rate and Savings Department, Money Policy Department.



**Dominic Liber**  
**Director**  
**Quindiem Consulting**

Dominic is an actuary and Principal of the LeapFrog Microinsurance Fund. He is the Managing Director of Quindiem Consulting, a leading actuarial and insurance consulting firm based on Johannesburg. He has led the development markets area within Quindiem for 8 years, focusing on microfinance, microinsurance and development markets and is well known globally for his work. He has provided product development, risk management and reinsurance advice to microinsurers internationally, and led projects with insurance regulators in developing markets. He recently retired as the Chair of the AIDS Committee of the Actuarial Society of South Africa. He co-authored the 100 Country Landscape Study of Microinsurance, and a manual on microinsurance for microfinance institutions.



**Brandon Matthews**  
**Head of Microinsurance**  
**Zurich Financial Services**

Brandon Matthews joined Zurich Financial Services in 2007 as Head of Microinsurance.

Brandon started his professional life in Germany with General Motors Europe where he held various positions focusing on information systems, process improvement, and marketing. In 1998, he joined American International Group's foreign general insurance home office in New York to establish customer service operations for a mass consumer offering in Latin America, Southeast Asia, Europe, Japan, and Australia. Four years later he assumed the role of regional executive for the same line of business in Latin America. There, he started trade for the line in several markets, for a mass consumer offering, and served as director of related joint venture companies in Brazil and Mexico.

Brandon also championed Microinsurance at AIG, presenting the subject to AIG's CEO and Business Division CEOs and serving as a member of working groups on Microinsurance - distribution and operations. Brandon is a frequent speaker on topics associated with Microinsurance, and has worked with numerous

governmental and non-governmental organizations to bring the benefits of modern risk management to traditionally underserved populations.

Brandon is a member of the Microinsurance Innovation Facility's Steering Committee and an Observer in the IAIS-CGAP Joint Working Group on Microinsurance. He is also a member of the American Council on Germany. He received his bachelor's degree from the University of Rochester and his master's degree from New York University. Brandon is based in Zurich, Switzerland.



**Leonor Melo de Velasco**  
**Executive President**  
**Fundacion Mundo Mujer**

Leonor Melo de Velasco. Ms Melo is the founder of Fundacion Mundo Mujer in Popayán, Colombia S.A. affiliated to Women's World Banking network. It is one of the top performing microfinance institutions in Latin America. Since 1995, she is the organization's Executive President. In 2000 the foundation was awarded "Excellence in Microfinance" prize by the InterAmerican Developing Bank, and through the years it has won several prizes specially in rural microcredit. In 2007 the organization was the 9th of the best 50 microfinance Institutions in the world (Forbes).

Ms Melo is Master in Business Administration and she has specialization in High Management. She was United Nations Advisor for the International year of Microcredit.



**Aldo Moauro**  
**Executive Director**  
**MicroFinanza Rating**

Mr Moauro is a financial economist and a founder member of MicroFinanza Rating. He is a microfinance specialist with more than ten years experience in the field. Before founding MicroFinanza Rating, Mr. Moauro has worked for three years as microfinance portfolio manager of an Italian financial consortium with social mission. His knowledge and experience has been shared in several areas, with specific focus on rating of microfinance institutions, program evaluation, institutional assessment, technical assistance and consultancies, financial and strategic planning, project management, in diverse countries in Eastern Europe, Latin America, the Middle East and Africa.

Economics Graduate, Mr Moauro has directed his professional preparation towards finance, development finance, rural, SME and microfinance. He pursued his specialization at the Colorado University by attending the Microfinance Training Program of Boulder, and at the Goethe University in Frankfurt on the theoretical and technical innovations in microfinance and rural finance.



**Danilo J. Mojica**  
**Head of Wireless Consumer Division**  
**Smart Communications**

Danilo J. Mojica II (Bong), 47 years old, is the Head of Wireless Consumer Division of Smart Communications, Inc. responsible for all Commercial functions. Prior to joining Smart in June 2006, he served as the General Manager and Chief Operating Officer of Cebu Pacific Air for three years. Mr Mojica has over 24 years of experience in marketing and sales in the Philippines, Hongkong, Indonesia and Pakistan. He worked for Procter and Gamble Philippines from 1983 to 1995 and became the Director for Sales of PT Procter and Gamble Indonesia in 1992. He subsequently joined San Miguel Brewery Hongkong Ltd. Where he was General Manager for Marketing and Sales for its operations in Hongkong from May 1995 until January 1997. Prior to Cebu Pacific Air, Mr. Mojica was President of Reckitt Benkiser Indonesia, one of the world's largest manufacturers of household products. Mr Mojica obtained his Bachelor of Arts Degree in Philosophy from the Ateneo de Manila University and completed the 2004 Strategic Business Economics Program of the University of Asia and the Pacific. He is also a candidate for a Master's Degree in Business Economics from the same university.

Mr Mojica is also President and CEO of Wolfpac Inc, Director of Smart Communications, Inc., Director of Piltel, Director of PLDT Global, Director of Smart Hub Inc. and Director of SmartConnect Holdings Ltd (Singapore).



**Venky Natarajan,**  
**Investments Director**  
**Lok Advisory Services**

Venky Natarajan has almost 15 years of work experience in engineering and investments. Prior to joining Lok, Venky served in various positions at Intel and Intel Capital, including product manager and strategic investment manager. As a strategic investment manager he was responsible for sourcing, due-diligence, structuring, negotiating, closing and monitoring of Intel Capital's venture investments. He assisted portfolio companies with issues concerning executive recruitment, market positioning, global strategy, fund raising, financial analysis, competitive analysis and strategic relationships. Venky holds an MBA from Cornell University, a Master's degree in Electrical Engineering from Arizona State University and a Bachelor's in Electronics & Instrumentation Engineering from Annamalai University, India.



**Patrick Odier**  
**Senior Managing Partner**  
**Lombard Odier and Company**

Born in Geneva in 1955, Patrick Odier holds an economics degree from the University of Geneva and an MBA in finance from the University of Chicago. He joined Lombard Odier & Cie in 1982 and completed his training in Zurich, New York and Montreal, before becoming a Managing Partner in 1986. He became Senior Partner of Lombard Odier Darier Hentsch & Cie on July 1, 2008.

Mr Odier is a member of numerous academic and non-for-profit boards of Swiss and international organizations. He is also Vice-Chairman of economiesuisse, (the Swiss federation of trade and industry), a founding member of the Foundation Board of the Swiss Finance Institute, as well as Vice-Chairman of the Geneva Financial Center.



**Oliver Oehri**  
**Managing Director**  
**Microfinance Initiative Liechtenstein**

Mr Oehri is CEO of Enabling Microfinance AG since October 2008 and furthermore a founding member of the Microfinance Initiative Liechtenstein. Mr Oehri was head of the research project "Microfinance" at the University of Liechtenstein. In addition to establishing and over-seeing the international investment fund courses at the University of Liechtenstein, he was Associate Partner at the Fund-Academy AG in Zurich. This specialises in training and further training in the field of collective and structured products. Mr Oehri has been able to gather practical know-how through his many years of professional experience in the field of financial services at a St. Gallen-based consultancy company, numerous knowledge transfer projects at the University of Liechtenstein as well as through his position as a member of the Board of Directors at SGK Fondsleitung (Liechtenstein), an investment company of Clariden Leu, Zurich. He studied finance and capital market theory at the University of St. Gallen, and is currently writing a dissertation on the subject of microfinance.

Enabling Microfinance Aktiengesellschaft was founded in 2007 and primarily promotes a new microfinance fund concept. Enabling Microfinance Aktiengesellschaft is wholly-owned by a charitable foundation with domicile and head office in Vaduz, Principality of Liechtenstein. The sole purpose of the Enabling Microfinance Stiftung is to promote microfinance. In this conjunction it supports primarily the financing of so-called development co-operation projects in developing and emerging countries.



**Maria Otero**  
**President**  
**ACCION**

María Otero is president & CEO of ACCION International, a global leader in microfinance whose partners serve 2.5 million poor entrepreneurs – 65% of whom are women - with loans as low as \$100. Ms. Otero is a leading voice on sustainable solutions to poverty, and has published extensively on microfinance. She is Board Chair of ACCION Investments, a \$50 million investment company for microfinance. In addition she serves on the Board of Directors of BancoSol (Bolivia), a leading Latin American microfinance institution, and on the board of BRAC Holdings, the highly respected Bangladeshi NGO. She sits on the Board of Calvert Foundation and the United States Institute of Peace, and serves on the FDIC Economic Inclusion Advisory Committee and the Inter-American Foundation's Advisory Council. Ms. Otero holds an MA in Literature from the University of Maryland and an MA in International Relations from Johns Hopkins SAIS. In Oct. 2005 Newsweek named Maria Otero as one America's most influential women in a special feature on "How Women Lead." In November 2007 Notre Dame University presented her the "2007 Distinguished Service in Latin America Award." She lives in Washington, DC with her husband and three children.



**Cyrille Parant**  
**Managing Director**  
**MicroFIX**

In January 2008, Cyrille PARANT, 48, was named Head of PlaNet Finance's new Investment Services unit (PlaNIS). In 2006, Cyrille became Head of the International Microfinance Portfolio of BNP Paribas, responsible for developing the bank's microfinance portfolio.

Before joining the world of Microfinance, Parant spent almost twenty-five years as an investment banker for Banque Paribas and then BNP Paribas, after the merger of the two banks in 1999.

While with Banque Paribas and then BNP Paribas Cyrille served mostly in the Asia Pacific and Middle East, including Abu Dhabi, Korea, Spain, and Singapore. He also held several tenures in the Paris head office. He has held positions ranging from branch manager to Senior Credit Officer to Internal Audit Manager. Before entering the microfinance sector, Cyrille served as the Deputy Head of Asia-Pacific and Middle East for BNP Paribas. At this post, he was responsible for client coverage and strategy in the two regions.



**Ivan Pictet**  
**Senior Managing Partner**  
**Pictet & Cie Private Bankers**

Senior Managing Partner of Pictet & Cie Private Bankers, one of Europe's largest asset management firms, with assets exceeding USD 365 billion. The bank is owned and managed by 7 partners and employs over 2'900 people. Its headquarters are in Geneva, Switzerland. Some 900 employees are active in 18 countries around the world.

Pictet studied at Law Faculty at the University of Geneva; In 1970 he obtained his MBA from the Business School of Administration in St Gallen, Switzerland. He worked for two years with Morgan Stanley. Since 1972 Pictet works with Pictet & Cie - since 1982 as General Partner, later on as a Head of Research Department, Head of Investment Strategy Committee. Currently he is responsible for general strategy matters.

Ivan Pictet is also President of the Geneva Financial Center as well as a member of various organizations: Investments Committee of the United Nations Joint Staff Pension Fund, Foundation Board of the World Economic Forum. He is a Vice President of the Global Humanitarian Forum, Member of the Board of the Foundation for Geneva as well as a Honorary Trustee and Former Chairman of the Mentor Foundation. Pictet is also a former President of Geneva Private Bankers Association and of the Chamber of Commerce and Industry, Geneva.



**Thakker Prashant**  
**Global Business Head Microfinance**  
**Standard Chartered Bank**

Prashant Thakker is Director and Global Business Head, Micro Finance for Standard Chartered Bank based in Dubai. He is responsible to launch and grow the bank's MicroFinance initiative globally in a sustainable manner using the bank's Development Organisations (DO) segment platform under the Financial Institutions Group. He has been with Standard Chartered Bank for the last 10 years in a variety of roles covering Operations, Finance, Project Management, Strategy, Governance, and Corporate and Institutional Banking. Preceding this appointment, Prashant was Director of DOs for India and led the Microfinance business in India.

Prior to Standard Chartered he was with the RPG Group in India for 2 years with positions in the Finance and Treasury division. Prashant is married with a young daughter and enjoys travelling, diving, reading and performing arts.



**David Quien**  
**Program Manager**  
**ADA Luxembourg**

With the Magistère diploma from the CERDI (Center of Studies and Research on International Development), University of Clermont-Ferrand, and the training from HEC Paris on “Financial Management and investment decision”, David has over 10 years experience in the microfinance sector. He has worked for different types of organizations (The United Nations, the French Ministry of Foreign Affairs and NGO) and spent 4 years in the field in western and eastern Africa.

David's experience is on both levels: capacity building of microfinance institutions through Advisory Services, management tools, training, and policy elaboration with central bank and professional association to organise the whole sector.

Today in ADA Luxembourg, David is the Manager of a global program on rating (the GRASS Initiative) to co finance around 400 ratings (financial and social), raise awareness and disseminate market information. David has then direct contact with around 300 MFI.



**Xavier Reille**  
**Lead Microfinance Specialist**  
**CGAP**

He is the director of a major G8 initiative to scale up microfinance in the Arab world chaired by Queen Rania of Jordan and head of CGAP transparency programs. Xavier Reille is the founder of the Microfinance Gateway, the leading microfinance online portal in the world. He is also Chairman of the Microfinance Information eXchange (MIX), often referred as the Bloomberg of microfinance, sponsored by CGAP, Deutsche Bank, Citigroup. Before joining CGAP, Mr. Reille worked with Catholic Relief Services (CRS), where he was the Regional Microfinance Adviser for Southeast Asia.

During his three-year assignment with CRS, he set up a major investment company for rural banks in Indonesia. Prior to CRS, he was Operations Director at Société d'Investissement et de Développement International (SIDI), where he played a role in the creation of ProFund (an \$23 million equity fund for microfinance institutions in South America) and the development of Centenary Bank (a commercial microfinance bank in Uganda).

Mr. Reille has a Master's degree in international finance from the University of Paris. He is fluent in French, Spanish, and English, and speaks Bahasa Indonesia. Mr Reille has authored several publications in the area of audit and ratings, interest rate policy and technology.



**Robson Rocha**  
**Director, Low Income Segment**  
**Banco Popular de Brasil**

ROBSON ROCHA graduated in Business Administration, Post-Graduated in Strategic Management, Master in Marketing and also MBA in Senior Executive and Finance. Twenty - eight years with Banco de Brasil has held him a great professional experience and a vast number of management positions in the Company. Currently he is the Director of “Diretoria Menor Renda”, an area responsible for the low-income segment clients. Besides disseminating his experience about correspondent banking and the model concerning low-income segment clients attendance throughout Brasil, he has spread his knowledge serving as a speaker in other countries like Argentina, Chile, Colombia and Canada.



**Richard Rosenberg**  
**Senior Advisor, Consulative Group to Assist the Poor**  
**World Bank**

Richard Rosenberg has worked on development finance—mainly microfinance—since 1984. He managed USAID programs in Bolivia and Costa Rica. He served as Senior Advisor at CGAP, a microfinance policy center housed in the World Bank, since its inception in 1995. He has written two dozen technical and policy publications on microfinance and has been a core faculty member at the Boulder Institute's microfinance training program since it began in 1994. He holds a Doctor of Law degree from Harvard University.



**Jim Roth**  
**Partner, Microinsurance Centre**  
**Chief Technical Officer, Leapfrog Investments**

Jim is a leading expert in the global microinsurance sector. Formerly, he was Vice President of The Microinsurance Centre, ILO Chief Technical Advisor on microinsurance in India, and consultant to multinational insurance companies such as AIG and Allianz and banks such KFW and ADB. Jim has sourced and negotiated deals with microinsurance distribution networks; he has developed partnerships between commercial insurers and MFIs/NGOs; and he has trained over 50 leaders of MFIs to sell microinsurance. Jim led the 100 Country Landscape Report on Microinsurance and co-authored the manual on Making Microinsurance Work for MFIs. Jim holds a PhD on microfinance from Cambridge.



**Eric Savage**  
**Managing Director**  
**Unitus Capital**

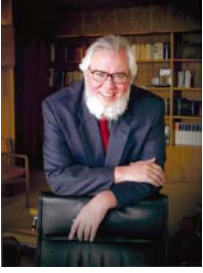
A Co-Founder of Unitus Capital, Eric transitioned from the Capital Markets team at Unitus, which he joined in 2007 in Bangalore, India. Previously, was Head of Citigroup's Asia Power Investment Banking Group. Eric was based in Hong Kong for 12 years and worked for Citigroup/Salomon Brothers for a total of 14 years, mostly in investment banking. From 1996 to 1998, Eric was Head of Salomon's utilities sector equity research team and was selected as a member of Institutional Investors' All-Asia research team. Eric is a graduate (cum laude) of Duke University and of Harvard's Kennedy School. From the Kennedy School he received the Lucius N. Littauer Fellow Award, the program's top honor.



**Mirjam Schoening**  
**Director**  
**Schwab Foundation**

Mirjam Schöning is heading the Schwab Foundation for Social Entrepreneurship. She has been with the Foundation since its inception in August 2000. The Foundation seeks to identify the world's leading social innovators and provide a unique platform for the dissemination of their models. It works closely with the World Economic Forum to highlight social entrepreneurship as a key element to advance societies and address social and ecological problems.

Mirjam graduated with a Master in Public Administration from the Harvard Kennedy School. She previously worked as a consultant at Bain & Company, at the World Bank, and Shell in Scandinavia. She holds a Master in Business Administration from the University of St. Gallen, Switzerland, and studied at ESADE, Spain and the Stockholm School of Economics, Sweden. Her fields of expertise include social entrepreneurship, microfinance and social investing.



**Juan Somavia**  
**Director General**  
**ILO**

Juan Somavia, a national of Chile, has been Director-General of the International Labour Organization since March 1999. From 1990 to 1999, he was Chilean Permanent Representative to the UN, during which he was actively engaged with civil society organizations. He proposed the 1995 World Summit for Social Development and chaired its Preparatory Committee. He was twice President of ECOSOC (1998-99, 1993-94), and of the Security Council (1996 and 1997), and chaired the board of the United Nations Research Institute for Social Development (1996-99). He was Founder, Executive-Director and President of the Latin American Institute for Transnational Studies (1976-1990), and Founder and Secretary-General of the South American Peace Commission (1985-1990), and was actively involved in the restoration of democracy in Chile.

Mr. Somavia is the first representative of the southern hemisphere to head the ILO. In 1999, he launched the Decent Work Agenda and under his leadership, the Organization established "Decent Work" as its primary goal. It is a restatement of the ILO's historic mission to promote social justice through the world of work. At his initiative, the ILO created in 2003 the World Commission on the Social Dimension of Globalization. Composed of heads of state, employers and workers representatives, policy-makers and academics and other social actors from all walks of life, it was the first official body to look systematically at the social impact of globalization and its operative recommendations include a call for decent work as a means of achieving a fair globalization that creates opportunities for all.

Mr. Somavia's multifaceted career has been driven by a strong concern for social justice, peace, human rights and democracy. His pursuit of these ideals has earned him several citations and awards, among them the Leonides Proaño Peace Prize" from the Latin American Human Rights Association, the International Golden Dove of Peace awarded in July 2005 by the Italian NGO Archivio Disarmo, and most recently the Silver Rose Award from SOLIDAR for his vision of decent work and for defending the rights and freedoms of workers.



**Paul Spijkers**  
**Director, Alternative Investments**  
**APG Investments**

Paul Spijkers joined the Pension Fund ABP in 1984, where he started working as a corporate lawyer. In 1986 he joined the investment division where he became Chief Legal Counsel. In 1990 he left the legal profession to become head of the fixed income portfolio management team, followed by an appointment to the board of directors of APG Investments as Managing Director for Fixed Income in 1994. In August of 1998 he relocated to the United States to head up and build out APG's investment operation in New York, as

President and CEO of APG Investments US, Inc. Next to that he remained responsible for APG's Global Fixed Income Investments.

As of January 2005 he is also in charge of Alternative Investments, which includes Global Real Estate, Private Equity, Hedge Funds, Structured Finance, Commodities, Infrastructure investments as well as the Treasury Management division. Paul Spijkers holds a Masters degree in Law from the University of Amsterdam and has had additional training in portfolio- and risk management at ICMB in Geneva and Macro Economics at the University of Maastricht.

Paul Spijkers is a boardmember of Global Alliance and he is a member of the Investor Steering Committee AIMA.



**Dr. Vidya Sravanthi**  
**Managing Director**  
**Asmitha Microfin Limited**

Dr. Vidya Sravanthi is the Chairman & Managing Director of Asmitha Microfin Limited, one of the largest microfinance programs in India. At present Asmitha provides financial services to about 815,000 families disbursing over Rs. 1,937 crore (US\$ 484 million) in loans with a portfolio of about Rs. 500 crore (US\$ 125 million). She is a post graduate in Arts with an M.Phil and Doctorate in English.

Dr. Vidya has expertise on Development administration, Poverty alleviation, Women's empowerment, Microfinance and Project management. She is a development finance specialist in general and Microfinance specialist in particular with work experience of over 10 years. She has provided extensive technical training in the field of Microfinance to NGOs and Micro Finance Institutions in India. Dr. Vidya has served as Professor in Department of English, Osmania University for about 16 years. She has also served on the Boards of APMAS, YMCA and other Companies in India.



**Joan Trant**  
**Executive Director**  
**International Association of Microfinance Investors**

Joan Trant is Executive Director of the International Association of Microfinance Investors (IAMFI). Joan's responsibilities encompass honing vision and strategy, building infrastructure, developing products and services, identifying members and managing the day-to-day operations of the newly created organization. Previously, Joan served as Deputy Executive Director of The Resource Foundation for nine years, with the objective to empower needy communities in Latin America by cultivating productive relationships with U.S. donors and in-country nonprofits to increase self-reliance and living standards. Under her leadership, The

Resource Foundation exceeded 20% annual growth and supported the community-building programs of 120 nonprofit organizations and transformed microfinance institutions in 20 Latin American and Caribbean nations, benefiting annually 4.6 million disadvantaged children, youths, women and men.

Prior to The Resource Foundation, for 15 years Joan held various sales and operations management positions in the financial services industry at Bankers Trust (1993 -1997) and Citibank (1982-1993). In these roles, she focused on investment management and retail banking for high net worth individuals in the Mexican, Argentine and Spanish markets, managing a combined investment portfolio totaling \$225 million.

Joan is a graduate of Columbia University's Graduate School of Business Executive Level Nonprofit Management Certification Program. She holds a bachelors degree from Georgetown University where she graduated magna cum laude, concentrating in Latin American studies. She serves on the Advisory Board of Girls Learn International and is based in New York City.



**Ken VanderWeele**  
**President**  
**Opportunity International Investment Services**

Ken VanderWeele, President of Opportunity International Investment Services -Ken is responsible for the development and oversight of commercial microfinance institutions including the creation of new microfinance banks and the conversion of NGOs. Prior to his current position, Ken served as the consultant for Latin America, regional vice president for Eastern Europe, interim chief operating officer for the Opportunity International Network and interim president for Opportunity International-US. Previously Ken served as the senior vice president, chief financial officer and founding shareholder for Graphisphere Corporation and working at Grant Thornton in Madison, Boston and Chicago. He has a Ph.D. in International Economics from Oxford University



**Damian Von Stauffenberg**  
**Chief Executive Officer**  
**MicroRate**

Damian von Stauffenberg is the founder of MicroRate, the world's first rating agency specializing in microfinance. Through its Latin American and African subsidiaries, MicroRate has conducted well over 400 ratings of microfinance institutions in Latin America, Africa and Eastern Europe. Before dedicating himself to microfinance, Mr. von Stauffenberg worked for 25 years in the World Bank and its private sector affiliate, the International Finance Corporation (IFC).

In the past, Mr. von Stauffenberg has been closely associated with a number of institutions that have played pioneering roles in connecting microfinance to capital markets. He has been president of Seed Capital Development Fund (SCDF), chairman of the Investment Committee of Profund, chairman of the

executive committee of MicroVest and member of the executive committee of the Latin American Challenge Investment Fund, LA-CIF.



**Ian Watson**  
**Director of Marketing**  
**IBM**

Ian Watson leads IBM's "Banking the Unbanked" initiative. Launched in 2007, "Banking the Unbanked" was one of the ideas from IBM's Innovation selected for further development. The initiative's mission is to create profitable businesses for IBM that dramatically reduce the processing and distribution costs of microfinance institutions thus broadening their ability to reach unbanked populations in developing countries. To this end, IBM has partnered with Grameen Foundation to develop Mifos, the world's first open source Microfinance banking platform. IBM is also developing Microfinance Processing Hubs for delivering core banking capabilities to microfinance institutions that will lower their back office processing costs and provide them with new sources of capital funding.

Ian also leads IBM's marketing for Global Business Services in Northern Europe. He has recently taken this position after running the strategy function for the same group. Ian joined IBM as part of the acquisition of Mainspring Consulting in 2001. Ian has over 15 years of experience in Financial Services working at American Express, Merrill Lynch and Glencore Ltd before starting his career as a management consultant.

Ian holds a master of business administration degree from Columbia Business School and a bachelor of arts degree from Columbia College. Ian lives in London with his wife and two children



**Prof. Du Xiaoshan**  
**Deputy Director**  
**Rural Development Institute, Chinese Academy of Social Sciences (CASS)**

Prof. Du Xiaoshan is a Founder, Chairman of the Board of Directors and original Executive Director of Funding the Poor Cooperative (FPC) as well as a Director of Standing Committee of China Association/Network for Microfinance(CAM).

Xiaoshan's major publications include: *Establishment and Reform of Agricultural Trade System in China; Farmers are at a Disadvantage Position; Review the Development of Rural Decentralization in China from some Rural Joint Units Experience; On Decentralization for Rural Development in China; Opinions on the Regional Development in the Guyuan Prefecture of Ningxia Hui Autonomous Region; Farmer Cooperative Economy and Regional Development in Poor Areas of Rural China; Micro-credit to the Poor: At Home and Abroad; Grameen Bank in Bangladesh and FPC in China; MF Best Practices Abroad and MF Practice in China; Policy Consideration on MF Development in China; Some Consideration on Poverty Reduction Strategy for West China.*



**Wang Xingzui**  
**Executive Director**  
**China Foundation of Poverty Alleviation**

Wang Xingzui is the Executive Director of the China Foundation of Poverty Alleviation (CFPA), a leading national-level NGO involved in poverty reduction efforts nationwide. As the CEO of the Foundation, he is responsible for the overall development and management of poverty reduction projects funded by donors from both home and abroad, and microfinance is one of these projects. With these projects, the Foundation is able to benefit about half a million poor and vulnerable people annually. Prior to CFPA, Wang Xingzui worked with the Foreign Capital Project Management Center of the State Council Poverty Reduction Office and the Ministry of Agriculture, where he worked on the poverty reduction projects funded by the World Bank and inter-governmental cooperation projects.

His Bachelor's degree in English language and literature is from Beijing Foreign Studies University and his master's degree in business administration is from Renmin University of China in Beijing. He received additional training in development economics and environment management under the LEAD (Leadership for Environment and Development) Program. He also studied project planning & management as well as European agricultural policies at the University of Bradford and University of Leeds in the United Kingdom.



**Prof. Mohammed Yunus**  
**Founder and President**  
**Grameen Bank**

Professor Muhammad Yunus established the Grameen Bank in Bangladesh in 1983, fueled by the belief that credit is a fundamental human right. His objective was to help poor people escape from poverty by providing loans on terms suitable to them and by teaching them a few sound financial principles so they could help themselves. From Dr. Yunus' personal loan of small amounts of money to destitute craftspeople in Bangladesh in the mid-70s, the Grameen Bank has advanced to the forefront of a burgeoning world movement toward eradicating poverty through micro-lending. Replicas of the Grameen Bank model operate in more than 100 countries worldwide. In October 2006, the Norwegian Nobel Committee announced its decision to award the Nobel Peace Prize to Dr. Yunus and Grameen Bank "for their efforts to create economic and social development from below." The Committee said, "Lasting peace can not be achieved unless large population groups find ways in which to break out of poverty. Microcredit is one such means."

Born in 1940 in the seaport city of Chittagong, Professor Yunus studied at Dhaka University in Bangladesh, then received a Fulbright scholarship to study economics at Vanderbilt University. Yunus received his Ph.D. in economics from Vanderbilt in 1969 and the following year became an assistant professor of economics at Middle Tennessee State University. Returning to Bangladesh, Yunus headed the economics department at Chittagong University.



**Guo ZhiWen**  
**President**  
**Harbin Bank**

Guo ZhiWen was born in June 1967. He is a Senior Economist, EMBA graduated from GuangHua School of Management, Perking University. Guo ZhiWen started work in 1988 and holds fourteen years Banking Professional experience, the character of China city commercial bank of 2005. Successively held the posts of President Assistant, Vice President and President in Harbin Bank from year 1999. He also serves as Board Chairman from August 2008.



**Jean Zwahlen**  
**Chairman,**  
**WMFG**

Jean Zwahlen is a former UBP Vice-Chairman and since May 2006 a UBP Senior Advisor for Asia. Previously he was a member of the Governing Board of the Swiss National Bank, where he headed Department III located in Zurich and was in charge of the conduct of monetary policy, foreign exchange and payments transactions. Mr. Zwahlen retired in 1996.

Jean Zwahlen began his career with a Swiss bank and an import/export company in London. In 1959, he joined the Federal Department of Foreign Affairs and was posted in various countries. In 1967, he was transferred as Counsellor to the Swiss Delegation to the OECD (Organization for Economic Cooperation and Development) in Paris. His main tasks were economic, monetary and scientific policies. He also represented Switzerland at the Committee on invisible transactions. In 1972, Jean Zwahlen was appointed Minister and Head of the Financial and Economic Service at the Federal Department of Foreign Affairs. In this capacity, he was in charge of economic, monetary, financial, banking and energy policies. In 1983, Jean Zwahlen was appointed Ambassador and returned to Paris as Head of the Swiss Delegation to the OECD.

In the course of his career, Mr. Zwahlen conducted numerous bilateral and multilateral negotiations, on issues spanning from monetary, bank reciprocity, insider trading, energy, nationalizations, etc.

Mr Zwahlen served as a Chairman of the Foundation Louis-Jeantet for Medicine in Geneva as well as a Vice-Chairman at of the Board of BNP Paribas (Suisse) and Compagnie Financiere Norinvest in Geneva. He was also among others a member of the Academic Councils of the Universities of Lausanne and Neuchatel and a Member of the strategic Committee for Neuchatel.