

KfW's Microfinance Experiences



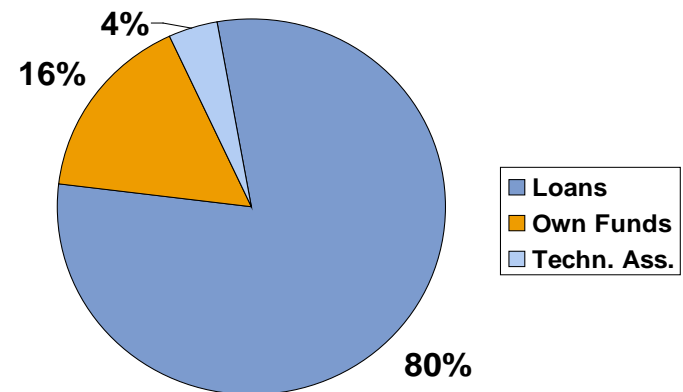
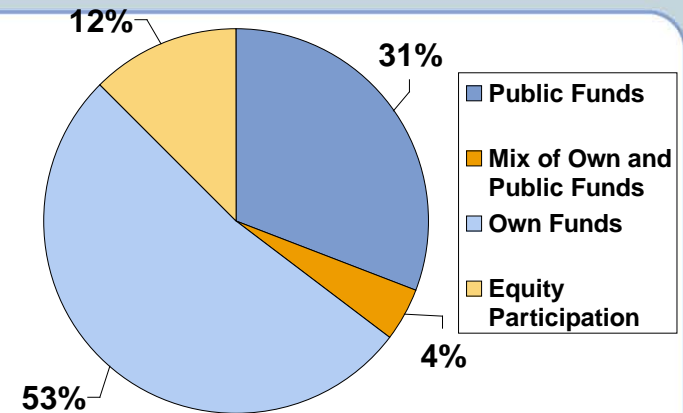
Matthias Adler, KfW

**World Microfinance Forum Geneva,
October 1-2, 2008**

Session on Fixed Income Investments

Microfinance-Portfolio of KfW

- **Portfolio 2007: EUR 784 mio., 93 projects, about 60 countries, thereof 34 TA measures**
- **2/3 of commitments out of own funds**
- **The majority of commitments for refinancing, but growing part of equity investment**
- **Strong portfolio growth: 22 %**

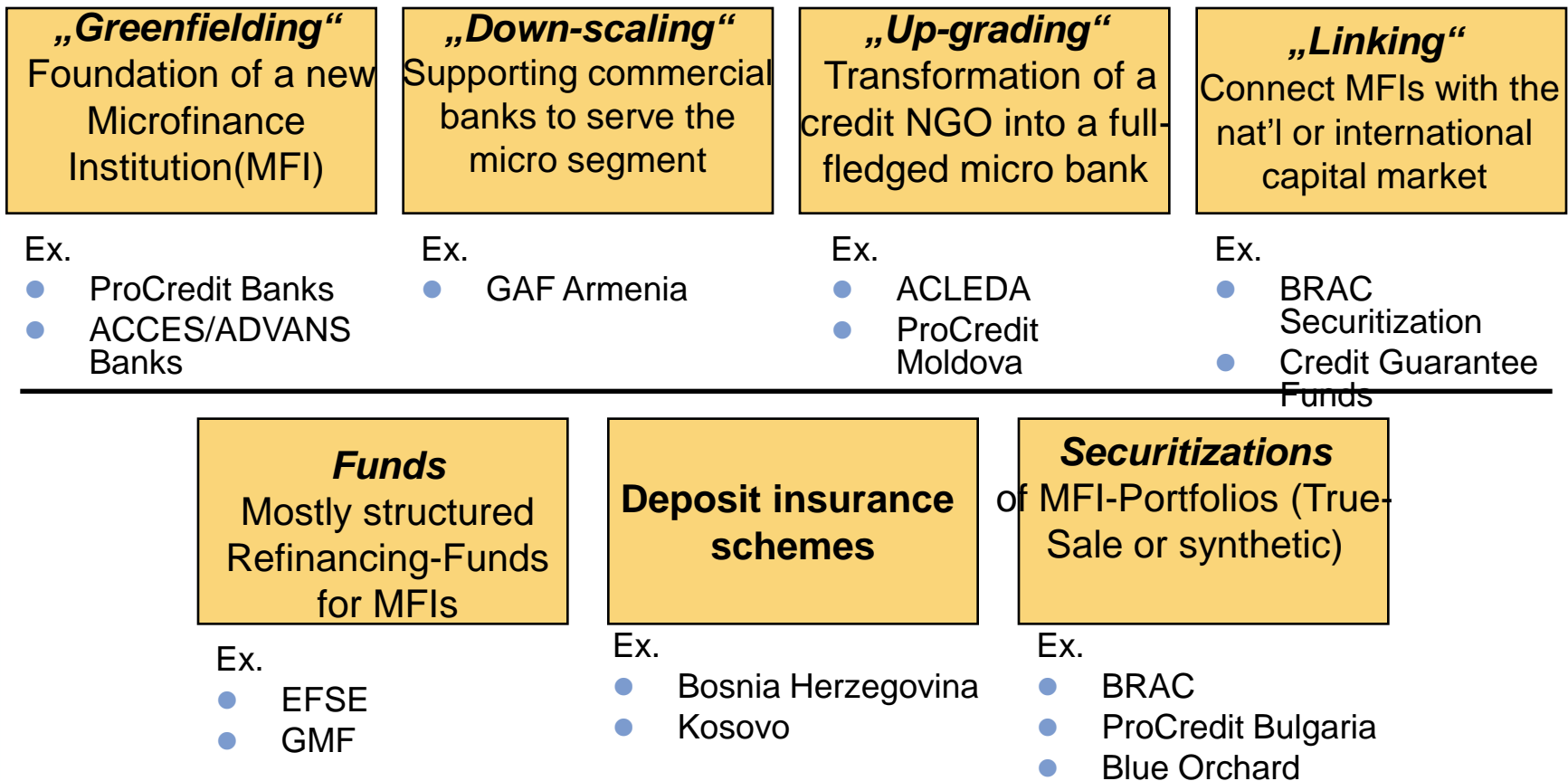


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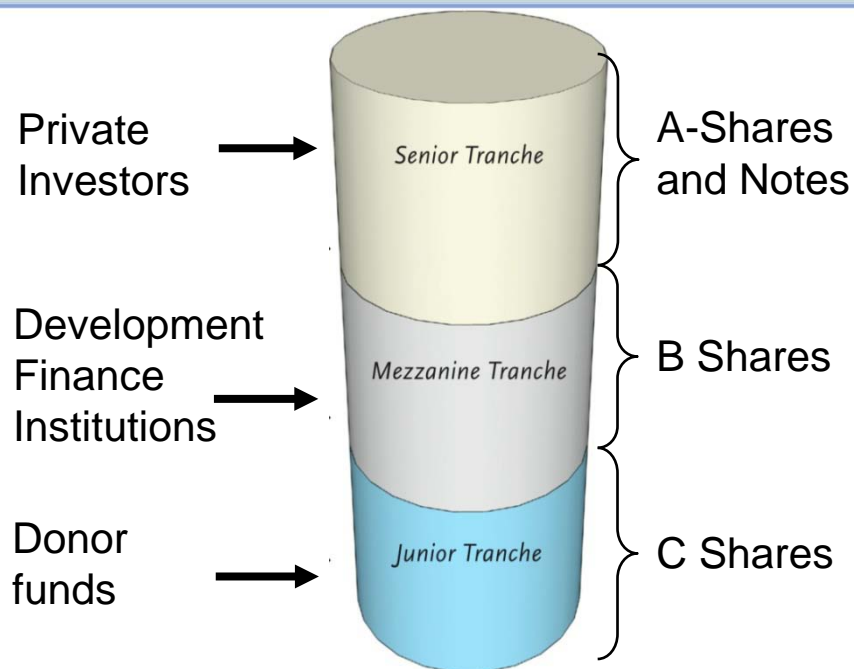
Type of approach will be determined based on the specific need of the project...



broad spectrum of instruments: debt, equity, guarantees, TA



EFSE: Flagship Initiative in Development Finance



Fund Volume in million EUR			
	12/05	06/08	12/11
A-Shares and Notes	20	371	727
B Shares	60	90	83
C Shares	68	159	190
Σ	148	620	1000

- Efficient use of public funds: Scarce public funds are used in a revolving manner. They constitute a risk cushion for leveraging private capital (public-private partnership)
- Incorporation of local stakeholders through the Advisory Group (Central Bank Governors) / future transfer of current donor shares to local governments
- „Responsible Banking“: EFSE invests responsibly and promotes social values and high standards of business ethics (e.g. environmental standards, client services)

Thank You!



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